



DISTRIBUTOR/RESELLER APPLICATION

To become an authorized distributor/reseller, fill in this form and submit to: apply@raindesigninc.com. Upon approval of the documents by RAIN DESIGN, we will email you the RAIN DESIGN Distributor/Reseller Agreement, Price Sheet and Catalog.

Company (Legal Name) _____ dba _____

Address _____

City _____ State/Province _____ Zip/Postal Code _____

Country _____

Phone No _____ FAX _____

Dun & Bradstreet (D & B) # _____ Web Address _____

KEY COMPANY CONTACTS (please check parties who are able to order product)

President/Owner
Phone _____ Skype _____
E-Mail _____

Product Manager
Phone _____ Skype _____
E-Mail _____

Buyer
Phone _____ Skype _____
E-Mail _____

How did you hear about us? (please check all that apply)

Direct Mail Magazine Trade Show E-mail Other _____

COMPANY PROFILE

1. We are Distributor Reseller/Retailer/Etailer

2. If Distributor, how many dealers do you have in your channel?

3. If Reseller/Retailer, how many stores do you have?

4. Do you sell on-line? _____

5. We have been in business since _____

6. Are you an authorized Apple reseller or Apple Specialist? Yes / No

7. Number of units we sell annually (approx):

iMac MacBook iPad iPhone



Company Description (in less than 50 words)

Geographical Sales Region Served (Country, State and City):

What percentage of your business comes from the following markets? (should add to 100%)

- | | |
|-------------------------------------|-----------------------|
| A. _____ % Consumer | D. _____ % Education |
| B. _____ % Small Office/Home Office | E. _____ % Government |
| C. _____ % Corporate | F. _____ % Healthcare |

What are your marketing plans for Rain Design products?

- | | |
|----------------------------|-------------------------------|
| A. _____ Yes/No Newsletter | D. _____ Yes/No Social Media |
| B. _____ Yes/No Brochure | E. _____ Yes/No Store Display |
| C. _____ Yes/No Advertise | F. _____ Yes/No Ecommerce |

Which products are you interested in (please circle):

- **iMac** solutions: iGo, i360, mbase, mRest
- **Macbook** solutions: mStand, iLevel2, iLap, mTower
- **iPad/iPhone** solutions: iRest, iSlider, mStand tablet, mStand tabletplus, mStand tabletpro, mStand mobile

Projected Total Monthly Sales Forecast: _____ **units**

Profit margin requested: _____ %

Shipping account (Fedex/UPS/DHL/TNT) to send product samples and brochures: _____

Other comments: _____

Signature of Applicant

Printed Name of Applicant

Title

Date